

Annex G.A.2: Estimation of the UK consumption of optical fibre cables

I. Estimated EU consumption of optical fibre cables (in fibre km)

	2018	2019	2020	2021
Total UK sales (1)	1,923,090	2,162,988	2,067,652	2,853,998
- (including sales of the UK complaining industry)	[1.5M-2M]	[2M-2.5M]	[1.5M-2M]	[2M-2.5M]
+ UK imports (China) (2)	170,348	133,716	175,376	535,637
+ UK import (Other)	1,912,999	2,029,272	1,892,276	2,318,361
UK Consumption of cables(3)	4,006,438	4,325,975	4,135,303	5,707,995

	2018	2019	2020	2021
Ratio of Chinese imports as compared to total imports during the IP (see Annex G.A.1)	8.2%	6.2%	8.5%	18.8%

- Notes:
- (1) According to the CRU, the UK domestic industry represented 52% of total UK consumption in 2018 and then 50% in 2019, 2020 and 2021. See **Annex A.2.2** (sheet UK share of import)
  - (2) The volume of Chinese imports was calculated on the basis of the ratio of Chinese imports as compared to total imports, on a yearly basis from 2018 to 2021. See **Annex G.A.1**.
  - (3) Please refer to **Annex A.2.2** for a CRU estimate of UK consumption in 2021. According to the Complaining Industry’s market intelligence, while CRU accurately estimated UK consumption in 2021, CRU underestimated it by at least 30% in 2018 and 2019 and by at least 10% in 2020 (see slide 5 of **Annex A.2.1**. UK consumption for these years have been adjusted accordingly

## Annex G.A.2: Estimated market shares

	2018	2019	2020	2021
Market share of all UK producers	48%	50%	50%	50%
- <i>market share of the complaining UK industry</i>	[40-45]% <sup>1</sup>	[45-50]%	[42-47]%	[35-40]%
Market share of Chinese imports	4.3%	3.1%	4.2%	9.4%
Market share of third country imports	47.7%	46.9%	45.8%	40.6%